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Key Business Highlights



- **Operating Performance**

In 2017, the Group achieved a total operating profit of RMB1,000 million, a year-on-year increase of 49.28%.

- **Business development**

The main industries stepped into a cyclical rising channel; the overall performance of business became more balanced.

The Group has been actively expanding its business layout, focusing on the two fields of logistics and energy, established the leading position in the industry and good prospects for the development of the main business sectors, explored and layout the emerging industries that made advantages of Group, and organized a core professional management team to undertake strategic management of each sectors and business operation. Hlaing Group

- **Industrial upgrading**

The Group has been actively promoting the digital transformation, promoted the digital

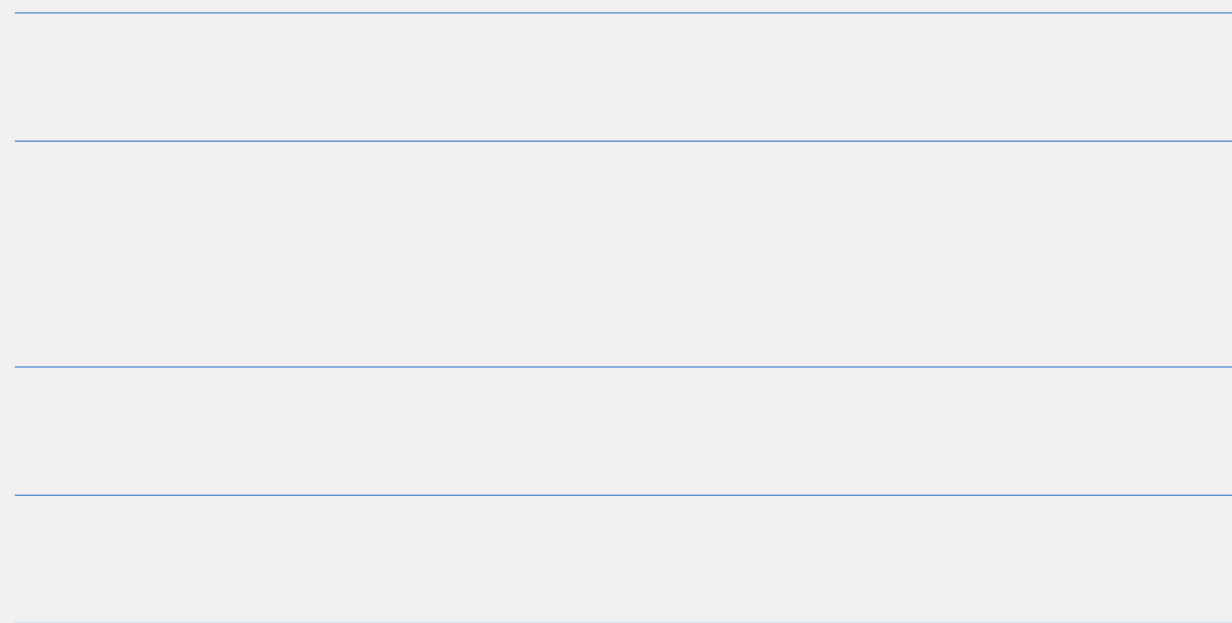
- **Financing**

The Group Strengthen external cooperation and promoted restructuration of major business Hlaing Group M6.09 248.46()38m6(o)9(n)-n1 0 -6(ov)d

Key Business Highlights



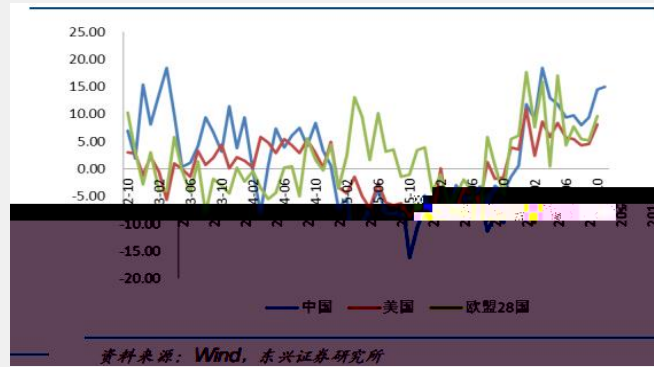
■ The Group



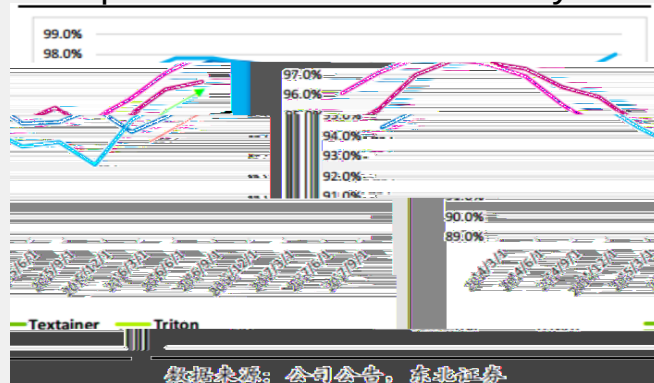
Business Review



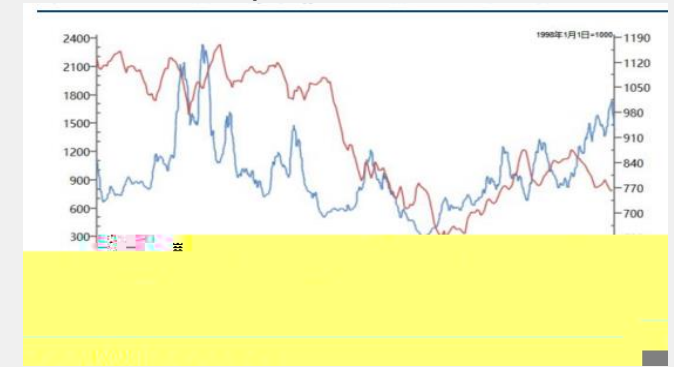
The import and export trade of global major economies continues to rise.



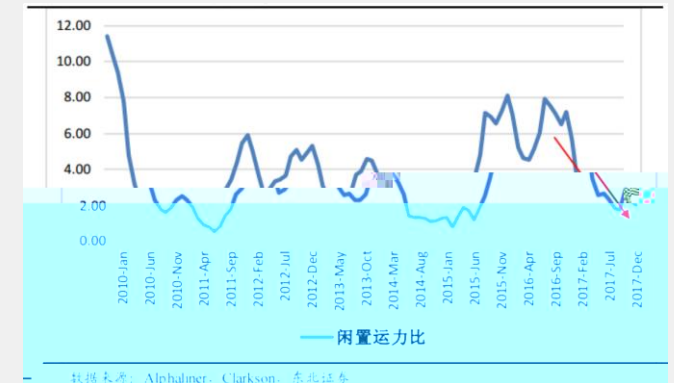
The rental rate of main leasing companies in 2017 rised steadily.



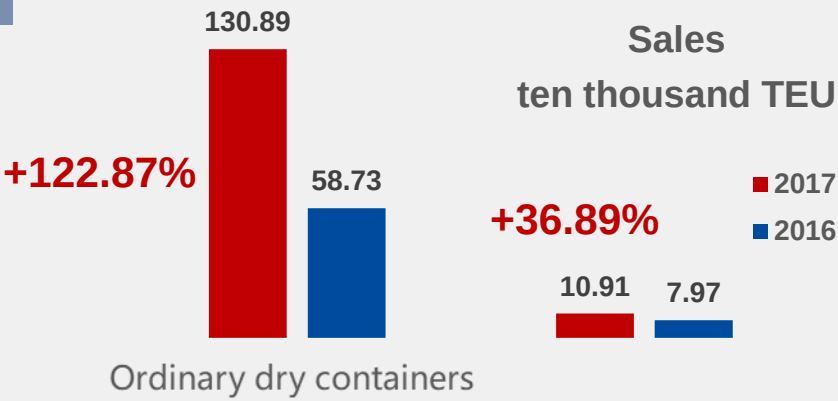
The BDI index and container freight index overall trend upward.



Spare capacity ratio in 2017 presents a downward trend.



Business Review



	126.32%	250.47	110.67
	211.33%	177.19	56.91
	46.46%	32.74	22.36
	35.30%	48.08	35.53
	302.52%	14.63	3.63



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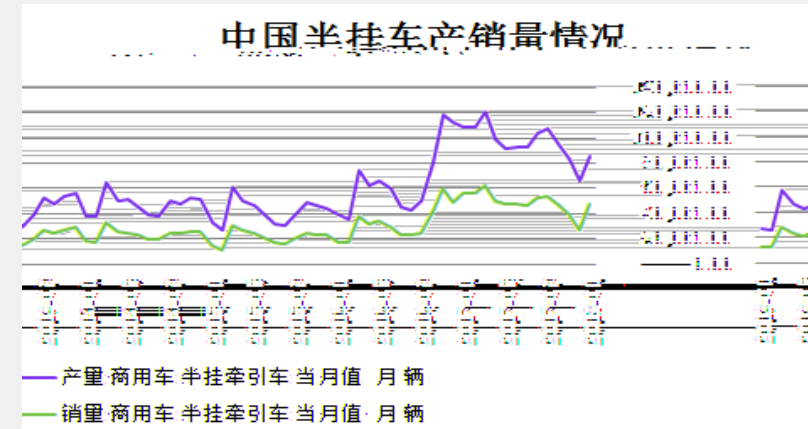
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Business Review

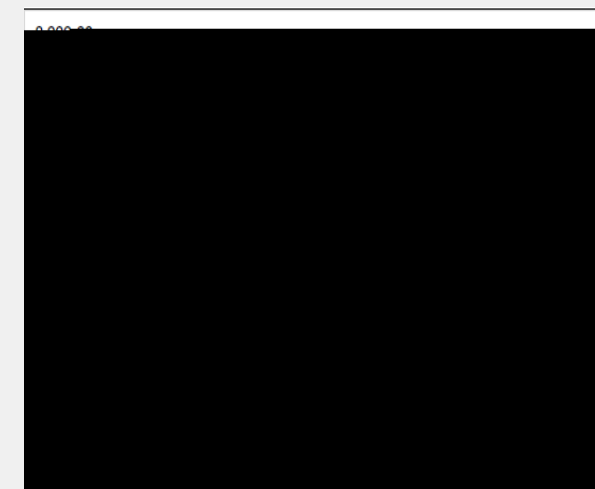
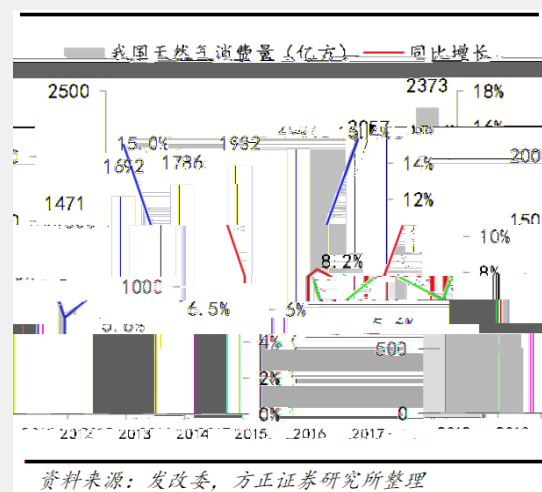


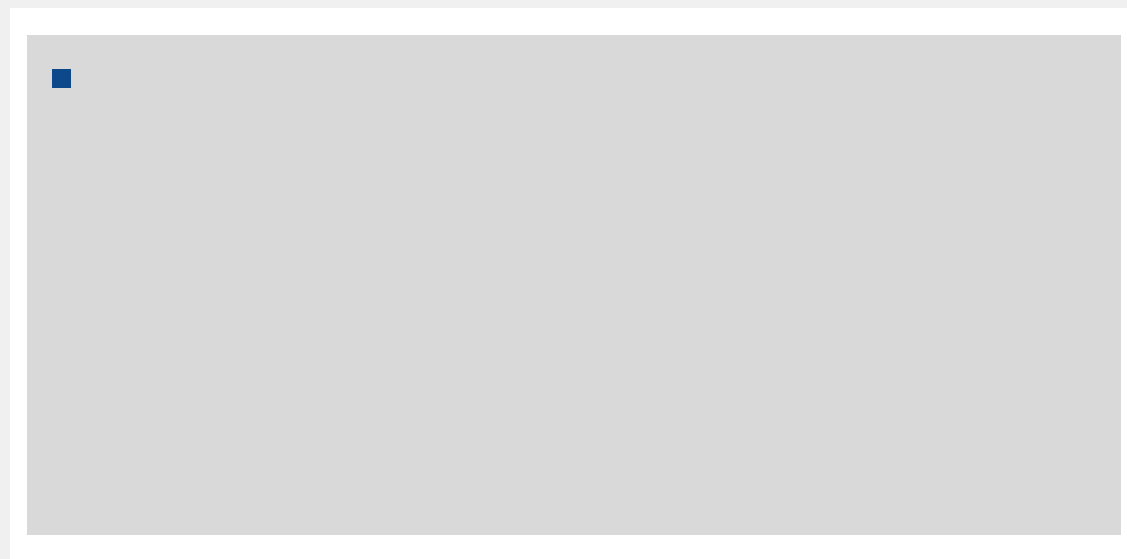
超限标准	2014 版执法标准		2016 版执法标准
	高度	无	4 米
	宽度	无	2.55 米
	长度	无	18.1 米



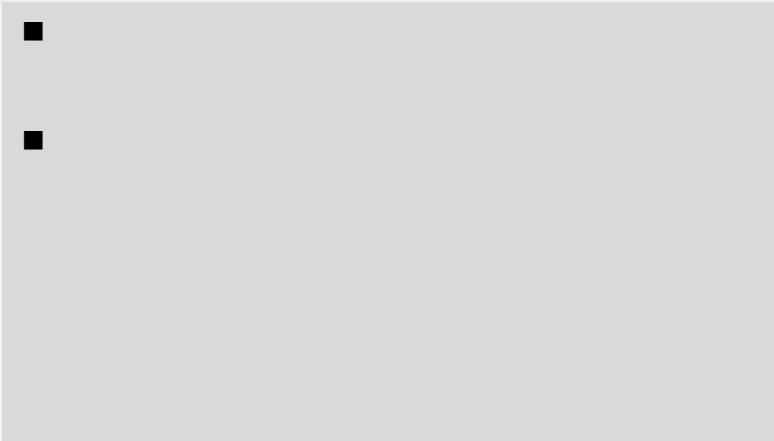
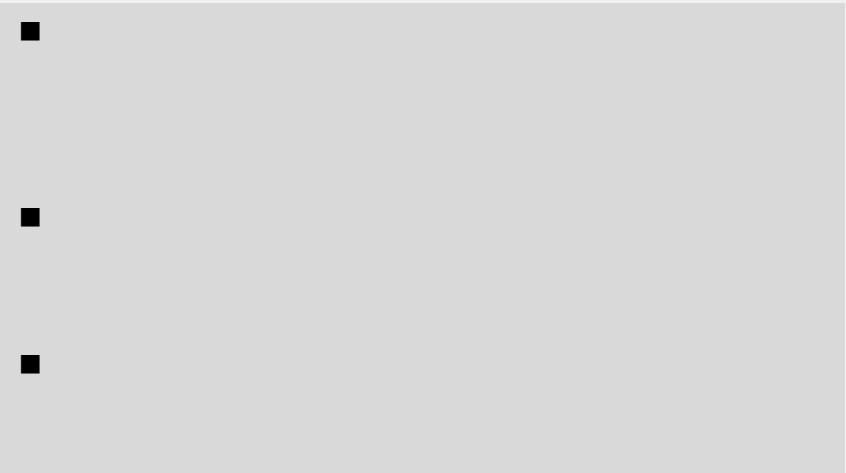
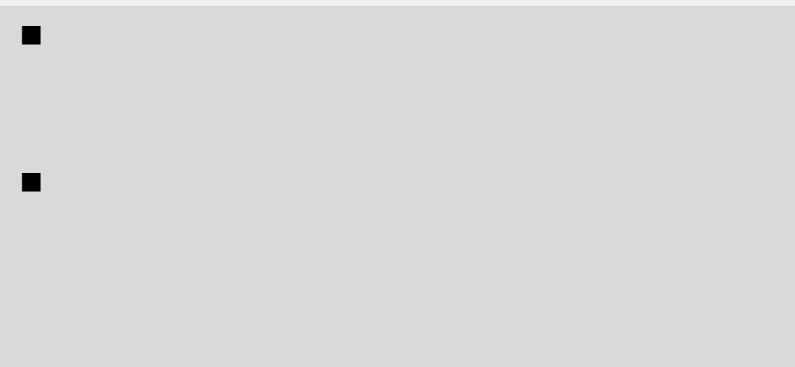
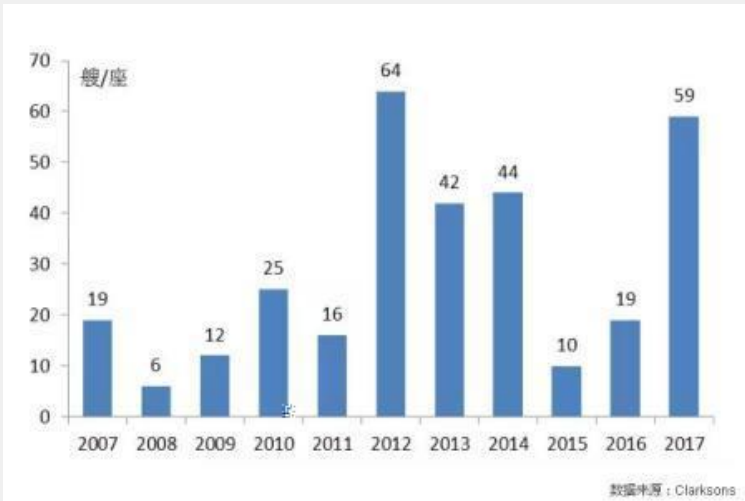
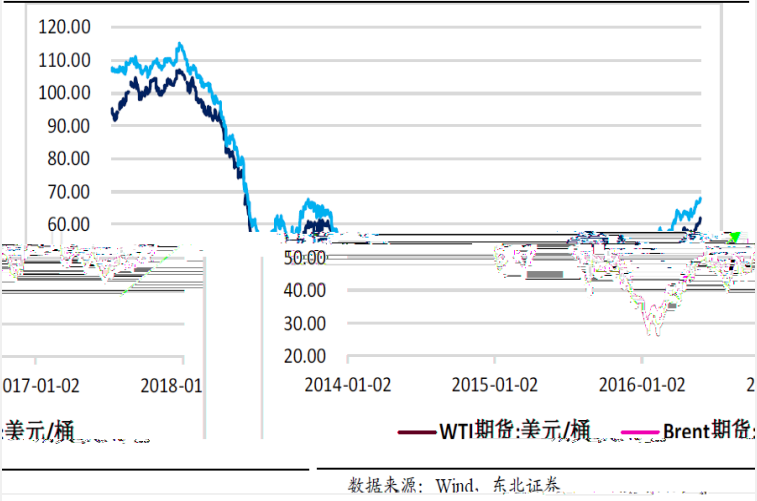
- The market demand of US for semi-trailers fell slightly. The European market economy gradually recovered, but the overall demand declined due to the effect of leaving European union. The emerging market benefited from the global financial environment and the economic recovery. The Southeast Asian market has grown steadily, and some local region is unstable;



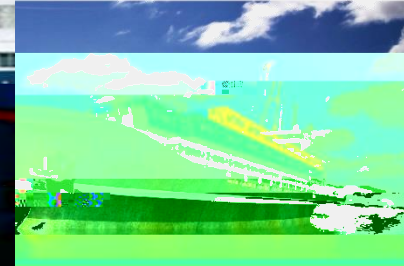
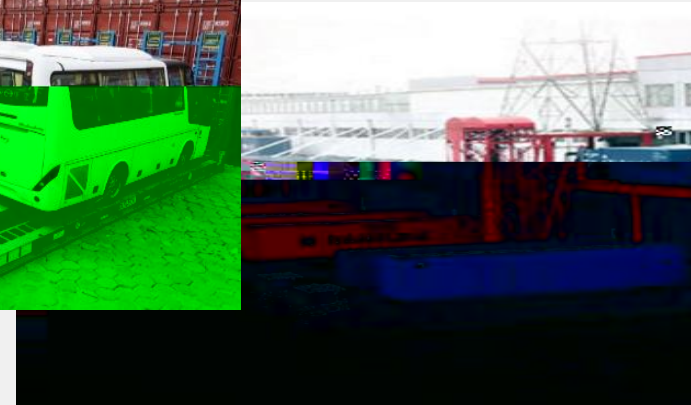




Business Review

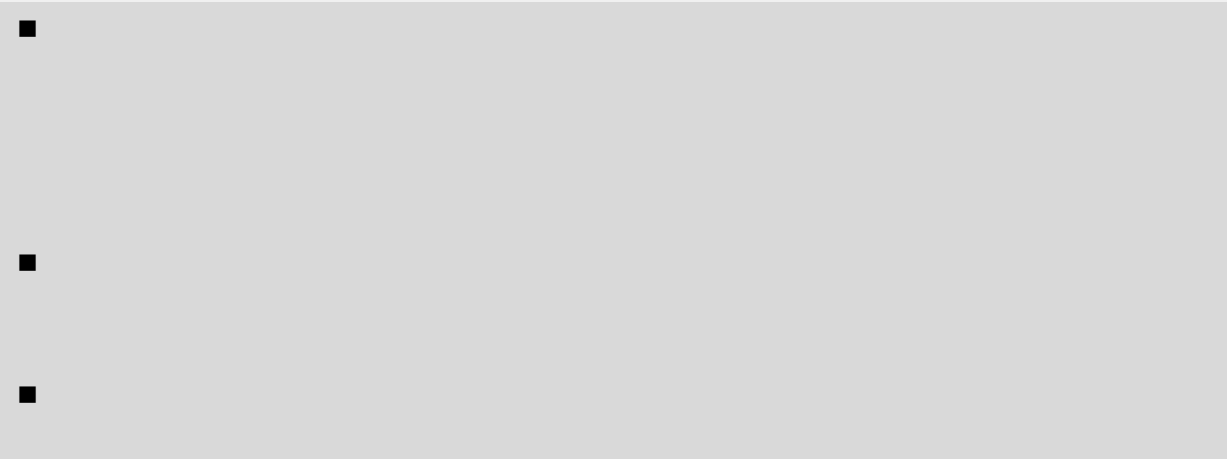
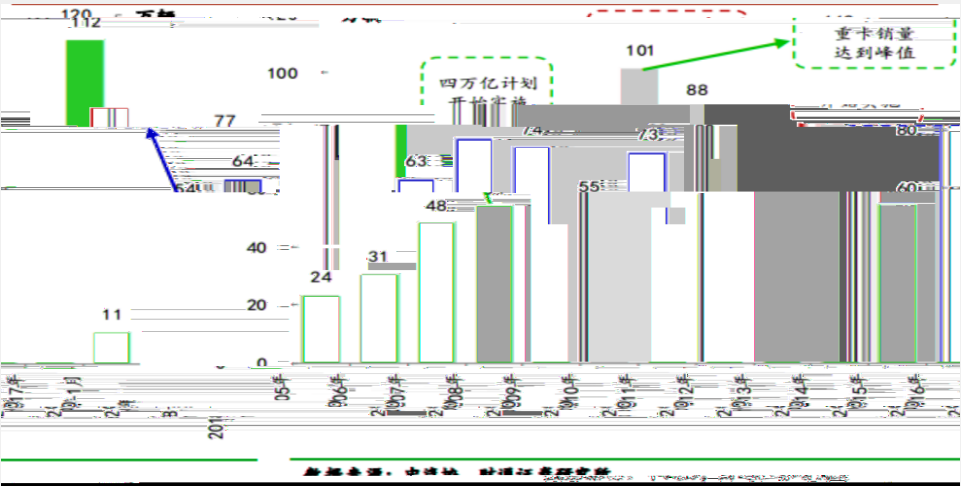






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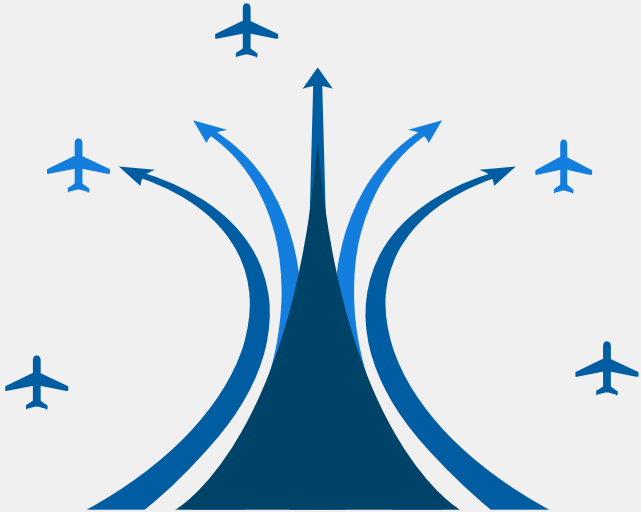
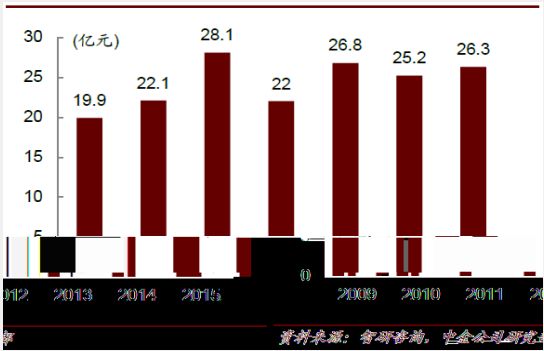
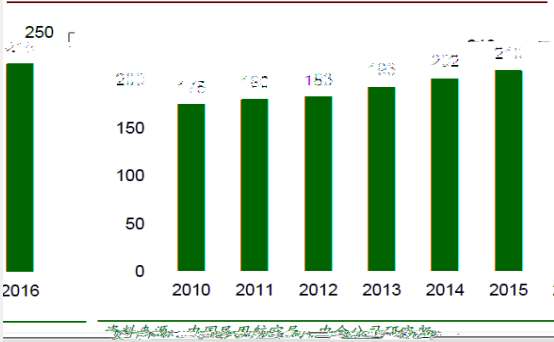
Business Review



48.67% 25.66 17.26

44.49% 8,710 6,028

Business Review



11.93%

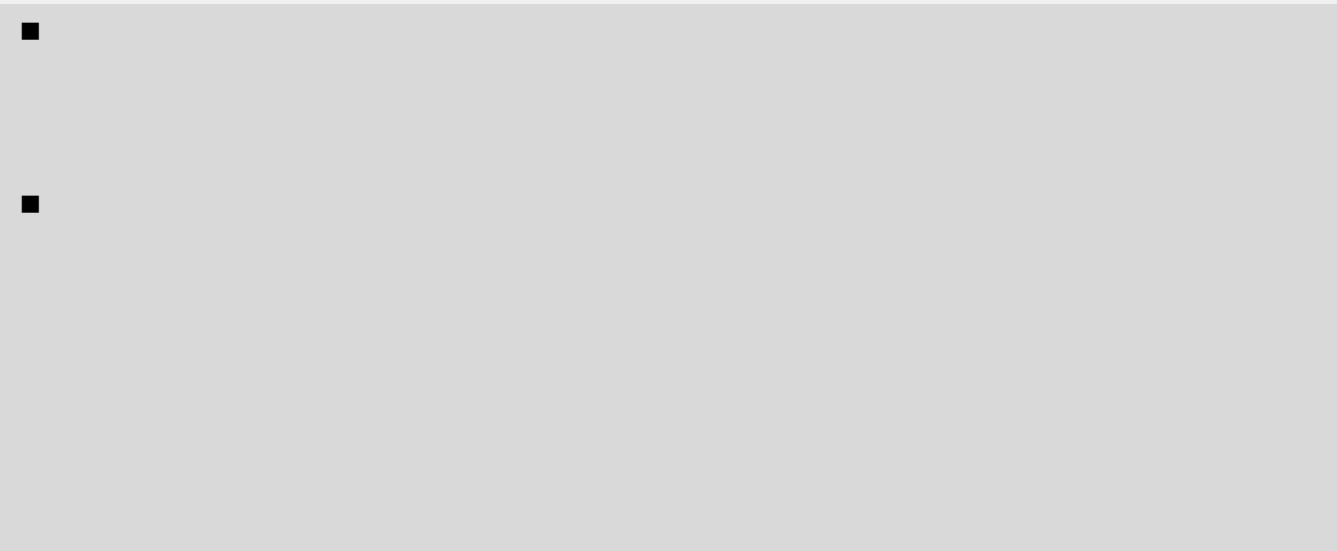
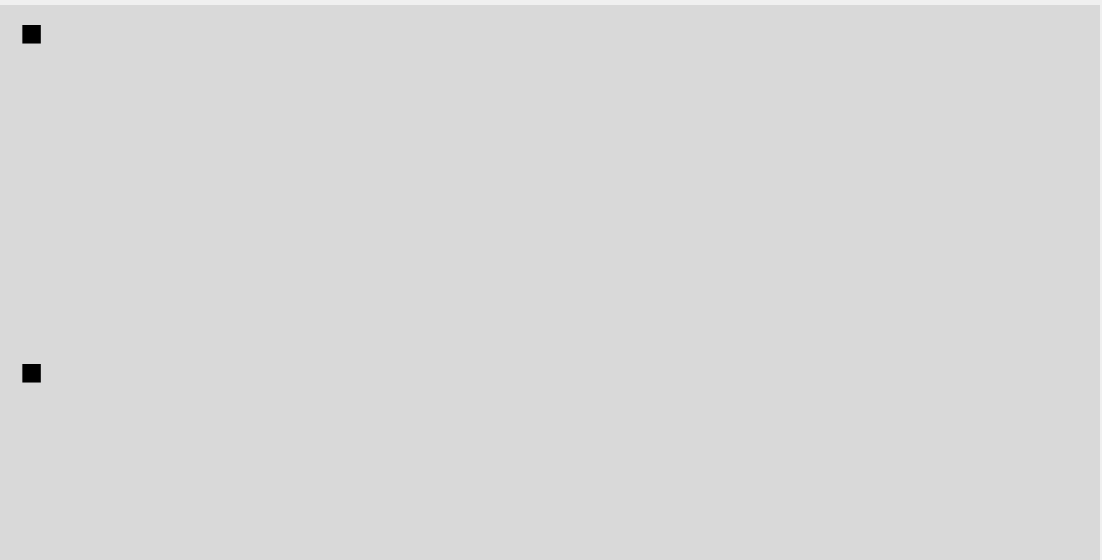
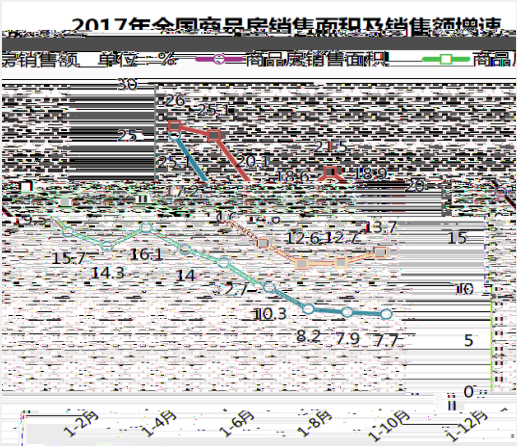
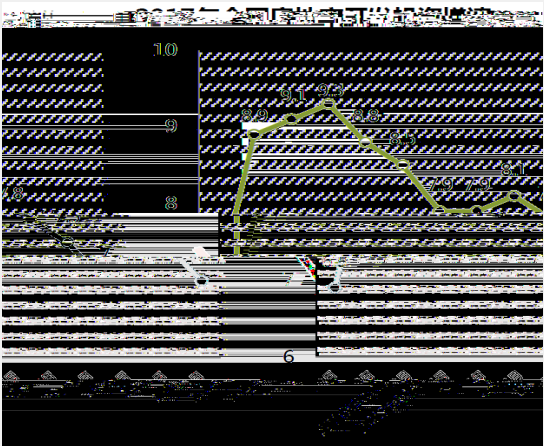
35.97

32.13

11.74%

1.46

1.31



Business Review



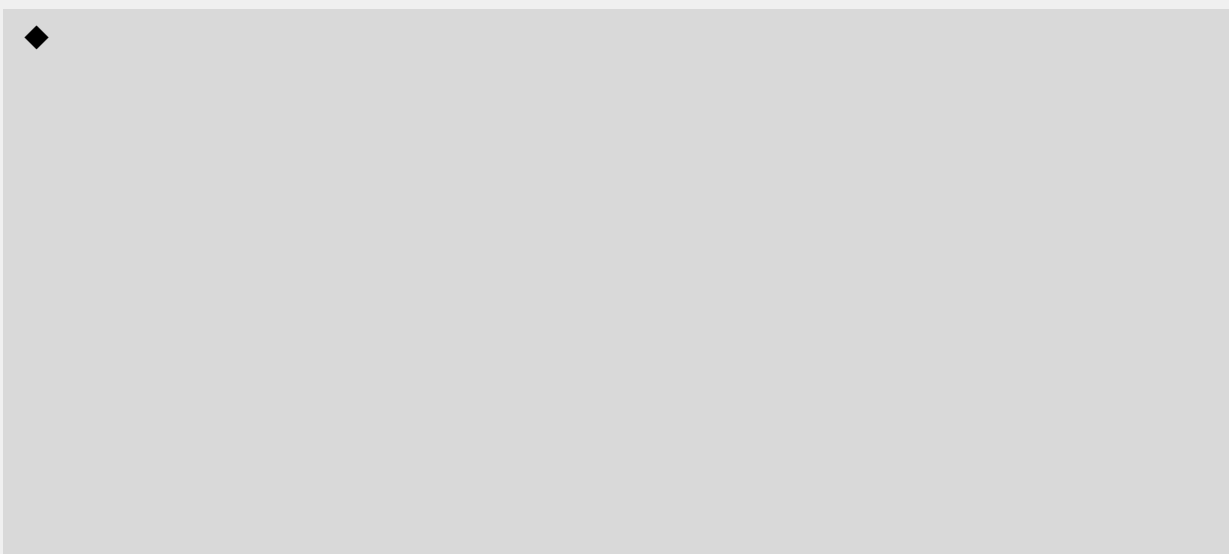
- In 2017, the scale of social financing increased reasonably. According to the preliminary statistics, the annual increment of social financing in 2017 was 19.44 trillion, 1.63 trillion yuan more than that of the previous year, and an increase of 12% over the same period. The growth is basically in line with expectations, showing that financial support for the real economy is greater.
- The results of financial regulation are expected to be stable, and the direction of social financing structure will change: 1. After the supervision, the actual leverage ratio of banks is significantly limited, and the overall supply capacity of the banking system to social financing is decreasing. 2. The non-standard and channel business mainly focuses on the real estate, financing platform and government restrictions (more than 70%), which is the main source of social integration. In the medium and long term, after the regulation, the total demand for financing will gradually shrink, and the structural differentiation will be obvious: the interest rate of real estate and small and medium-sized financing platforms will rise, and the interest rate of the industrial sector will be stable.

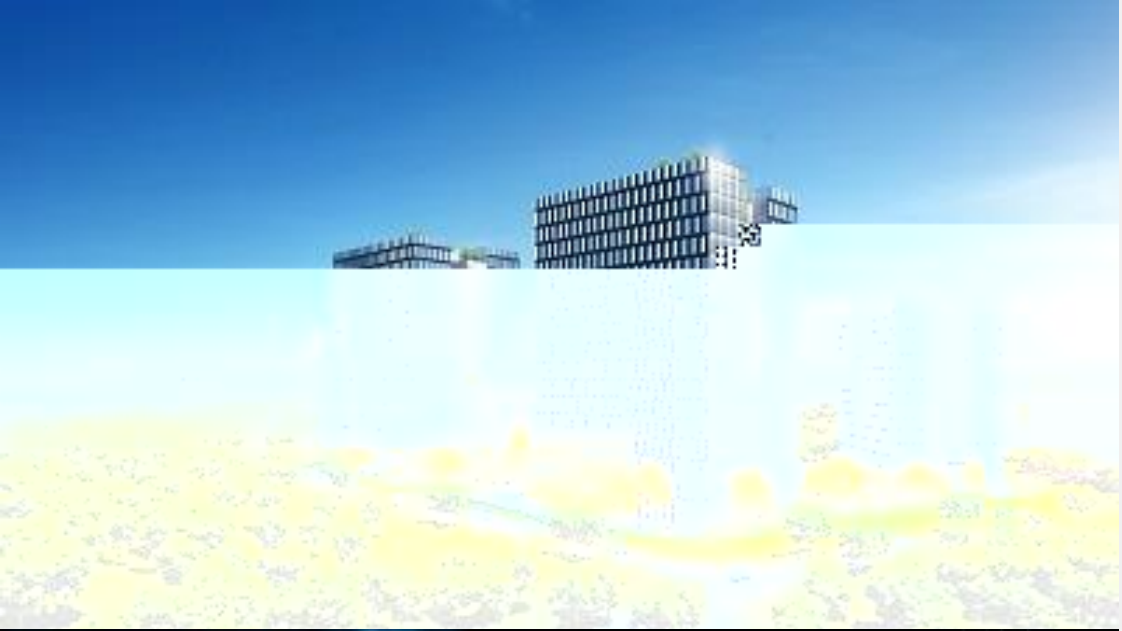
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1.66% **23.41** **23.02**

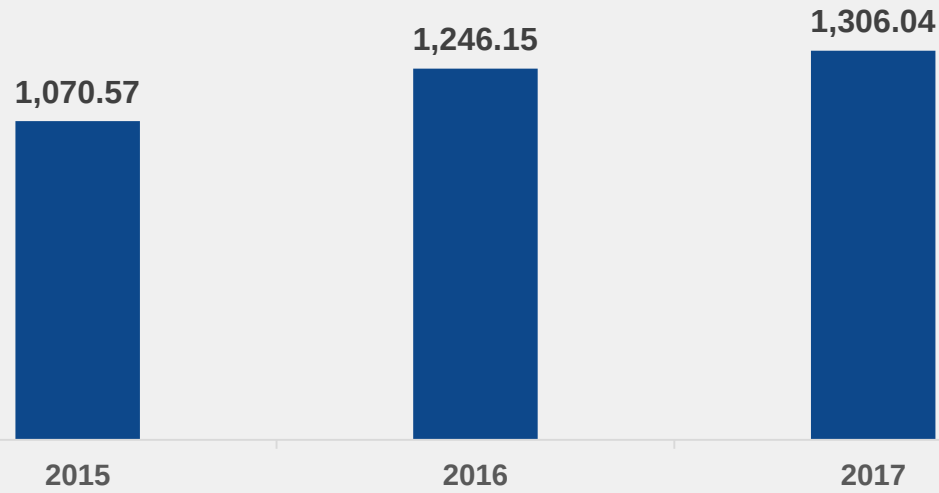
20.46% **9.92** **8.24**



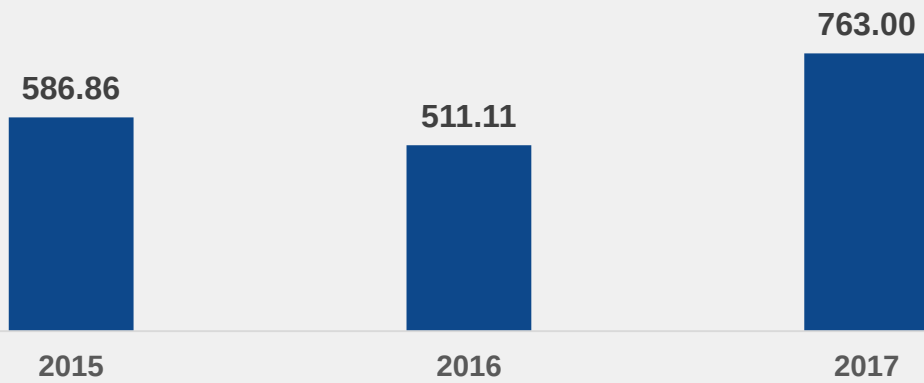




Total Assets



Revenue



Financial Reflects



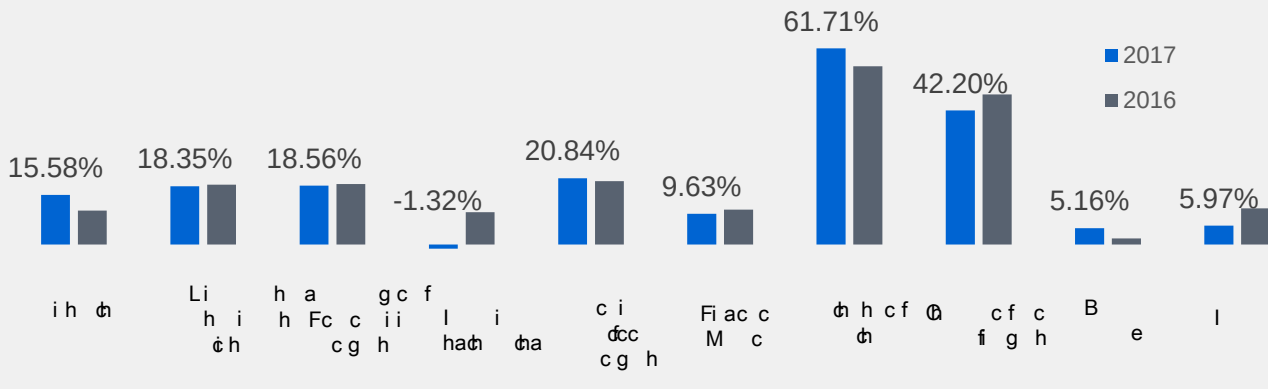
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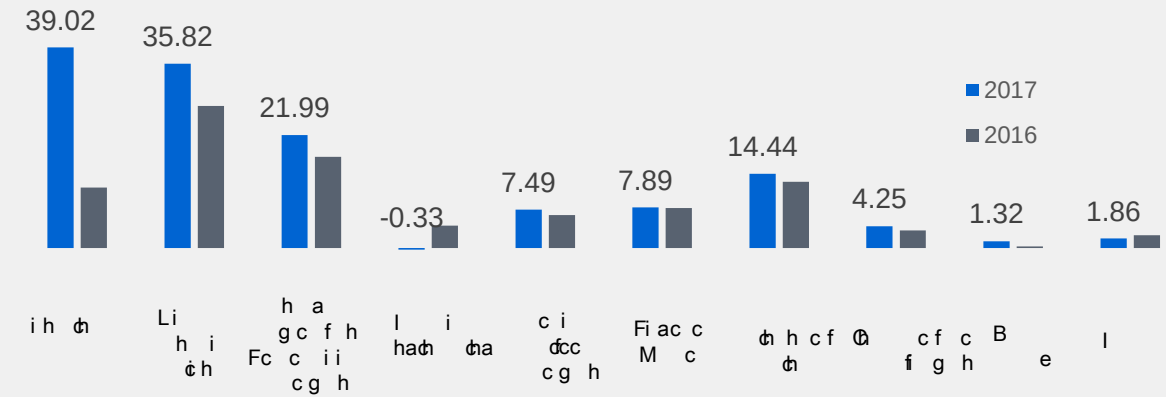
Financial Reflects



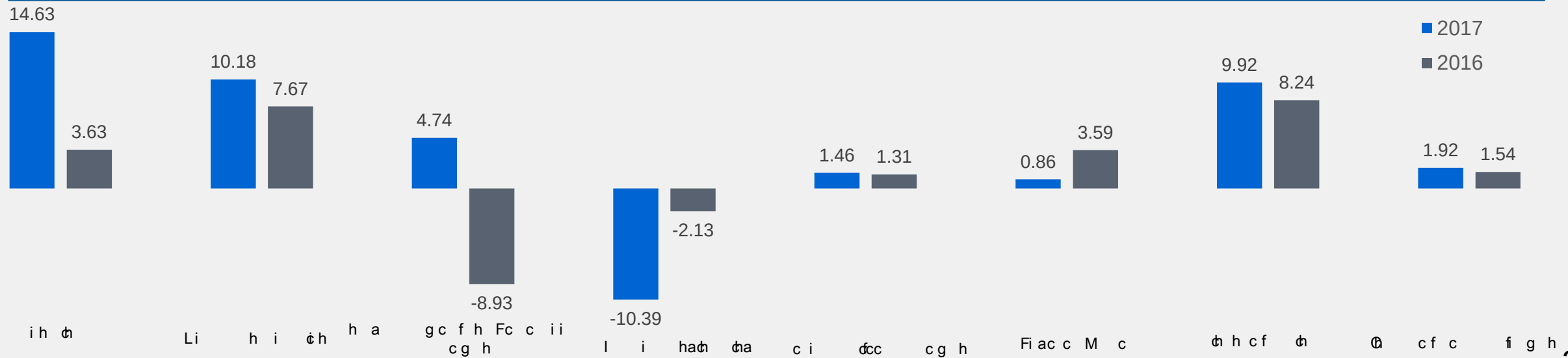
Gross profit margin of principle business



Gross profits of principle business



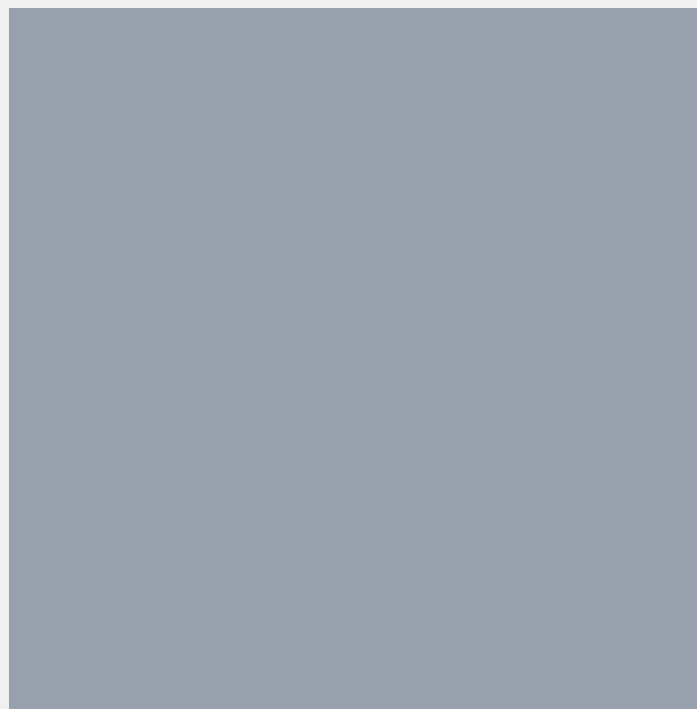
Net profits of principle business







According to the latest prediction made by CLARKSON, the growth of global container trade could reach 5.0% in 2017 and would continue to grow at this rate in 2018. The capacity growth rate will be 3.6% and 4.0% in 2017 and 2018. The oversupply of shipping capacity will continue to





In 2018, it is expected that fossil fuel will remain as main energy sources, and natural gas is the most potential variety of growth. Although the Brent crude oil price reached almost USD70 per barrel at the end of 2017, global oil and gas development investment slowly rebounded. Growth in demand for offshore engineering





