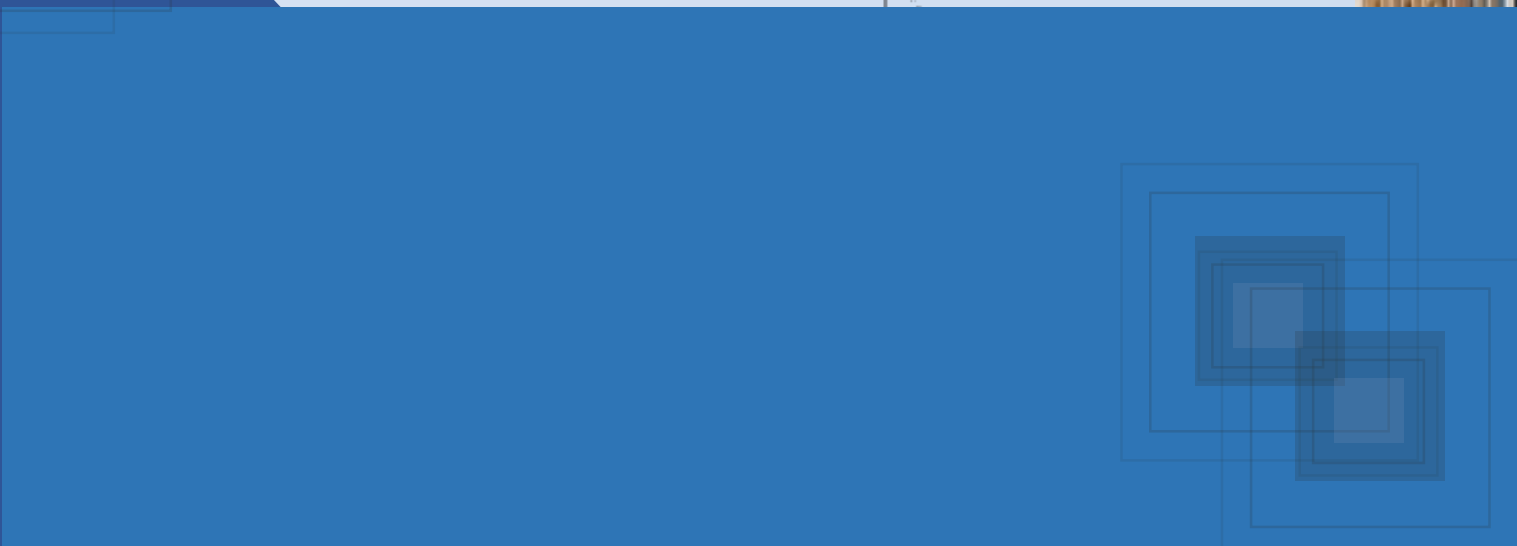


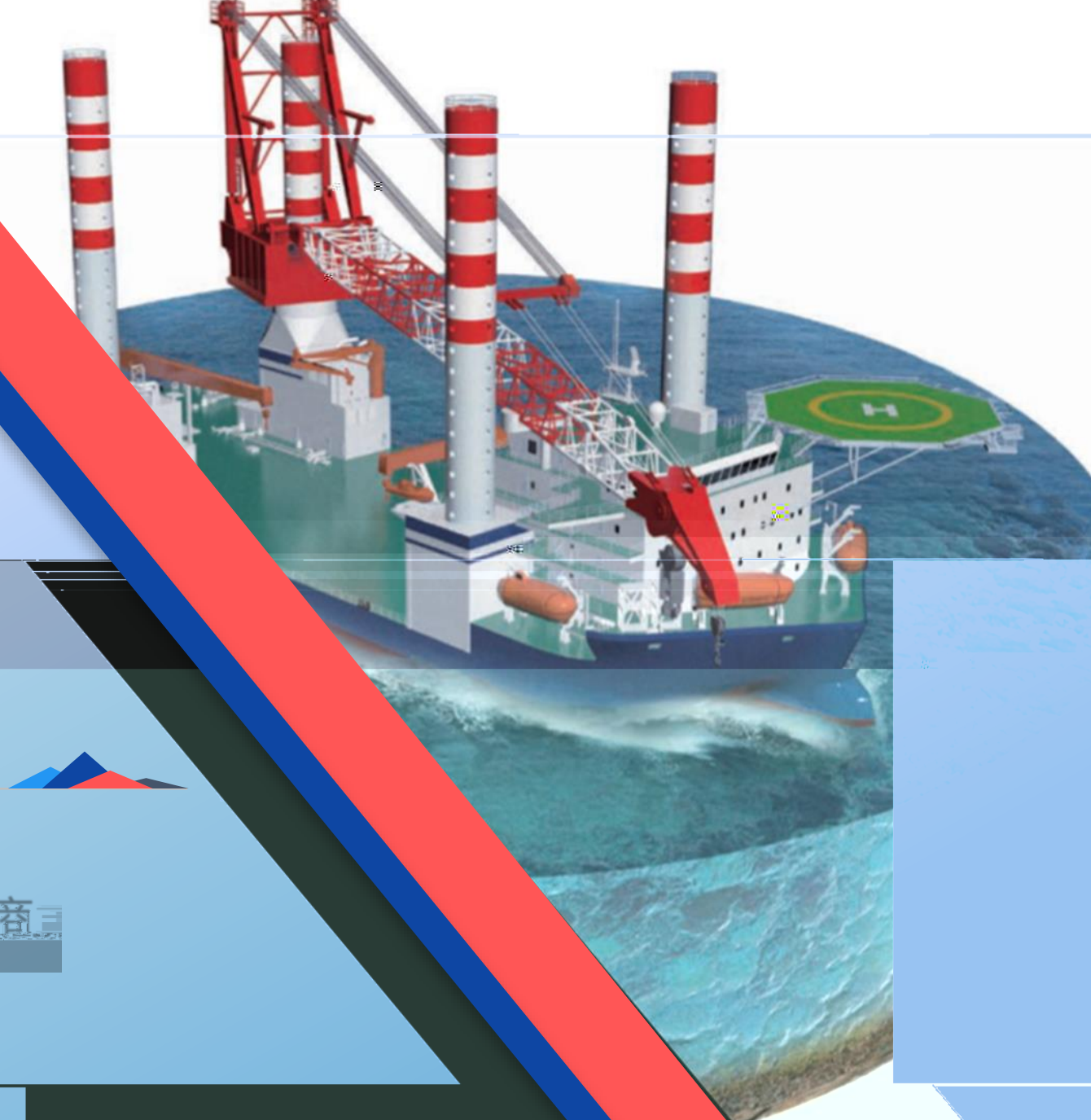


Driving new value Moving the world
创·造·新价值



01





世界领先的物流装备和能源装备与服务供应商



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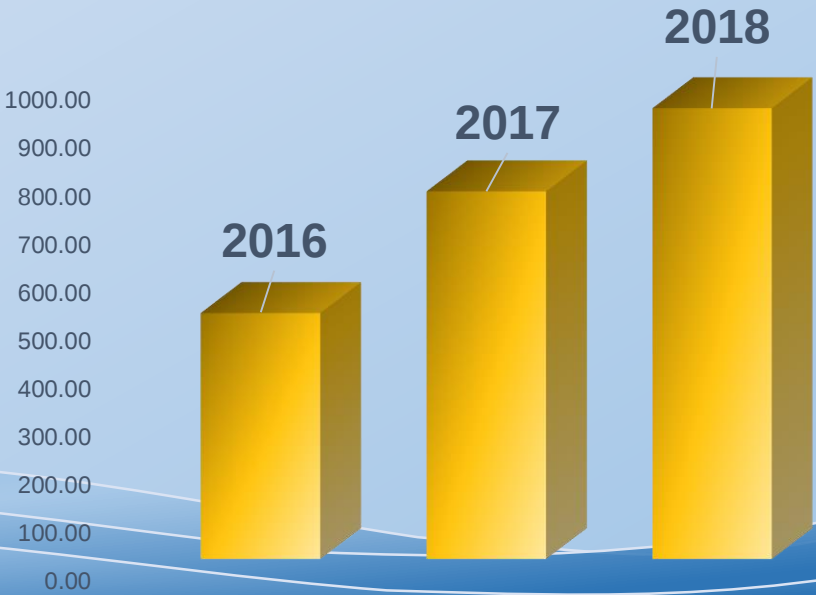


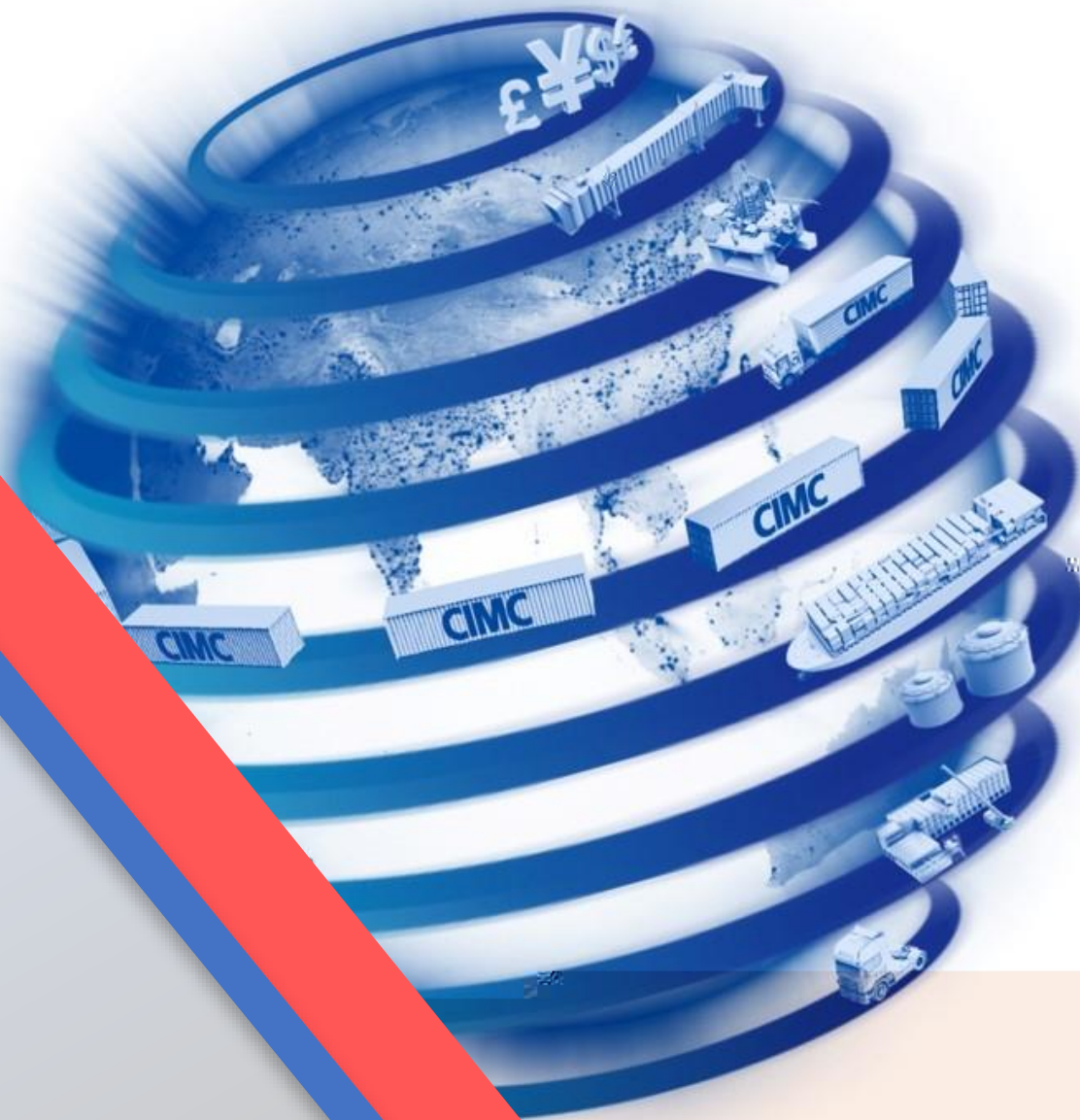


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 6.5







5S

推进当量化各个“S”之间的衔接，推进体系有效运转。

“构建科技创新生态体系，推进打造世界冠军产品”

“深化卓越营运，推进智能制造，打造冠军产品”。

ONE

已覆盖七大业务，并明确了 ONE 由 1.0 向 2.0 升级的战略方向。

2018 年集团专利申请 577 件，其中发明专利 251 件。

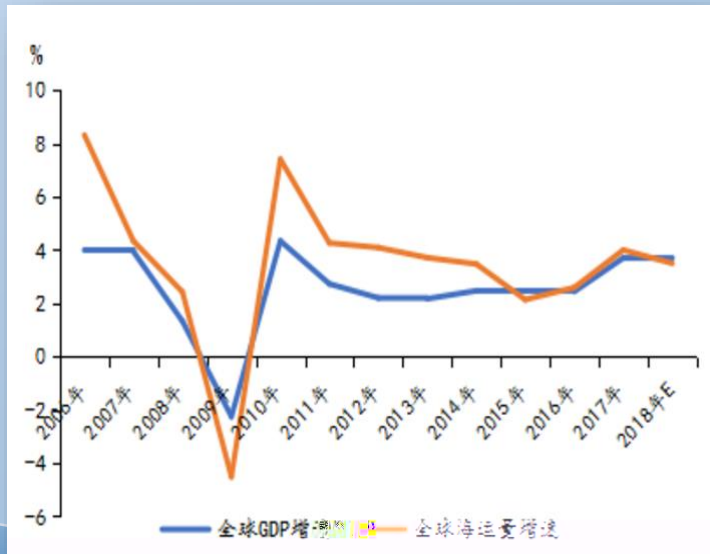
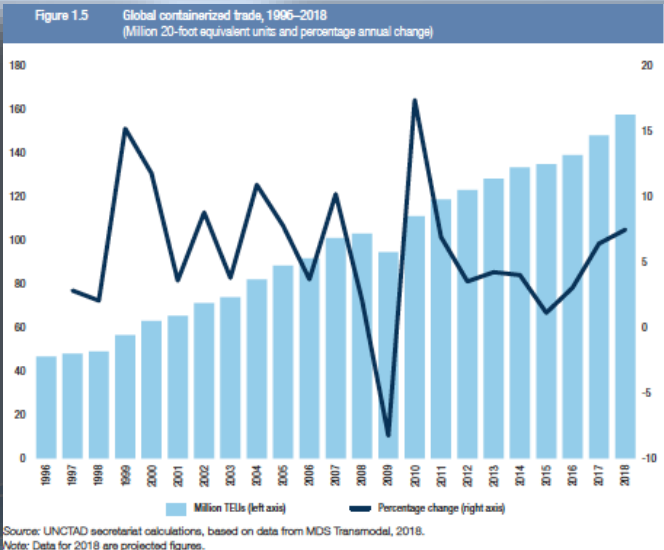
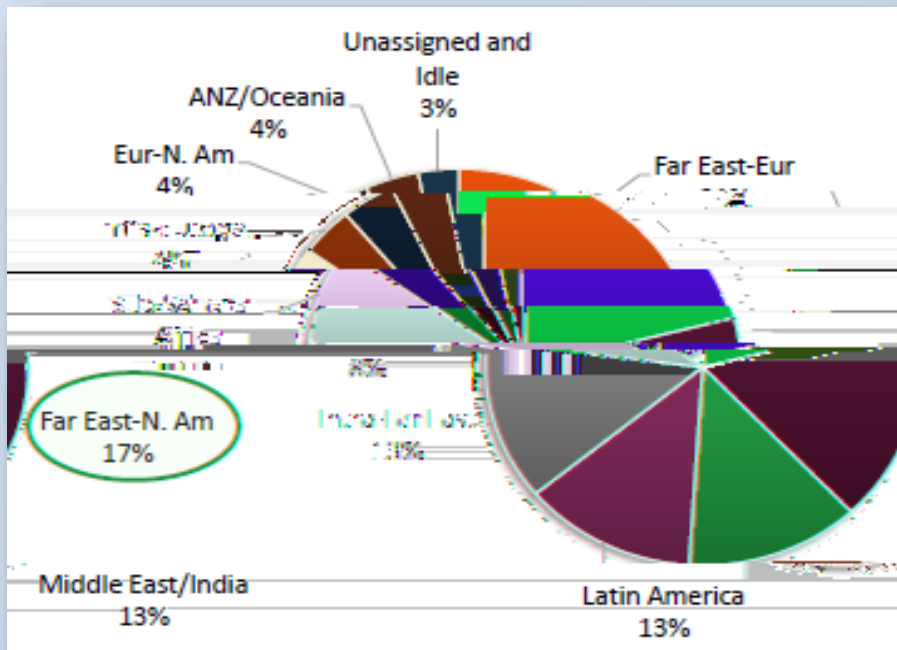
启动百人创业计划，以“选对人、好项目和好机制”为核心理念。



Table 3: World dry freight container* output by manufacturing group (TEU)

Company	2014	2015	2016	2017	2018**
CIMC Group	1,460,000	1,205,000	790,000	1,475,000	1,370,000
Singamas Holdings	630,000	475,000	510,000	690,000	665,000
CXIC Group	525,000	365,000	260,000	385,000	445,000
Dong Fang International	310,000	295,000	205,000	495,000	525,000
MOI Dongguan	55,000	120,000	85,000	185,000	110,000
Far East Container	30,000	50,000	35,000	40,000	30,000
Guangdong-HUWA	-	-	-	-	30,000
Other-Chinese	30,000	25,000	25,000	20,000	15,000
Rest of world	30,000	25,000	30,000	30,000	30,000
Total	3,250,000	2,650,000	2,030,000	3,420,000	3,300,000

*ISO standard/special-palletwide and domestic; **Jan-Sept. Source: Container manufacturing industry





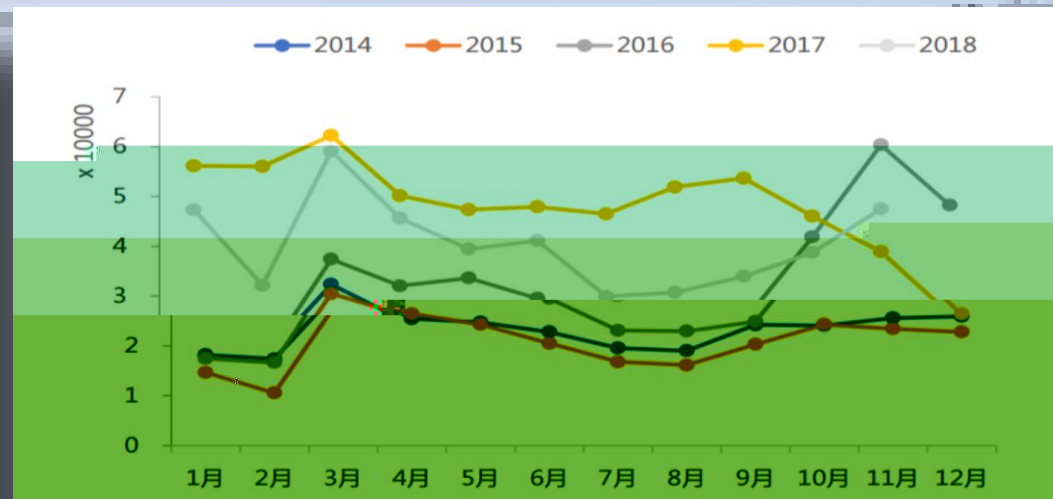
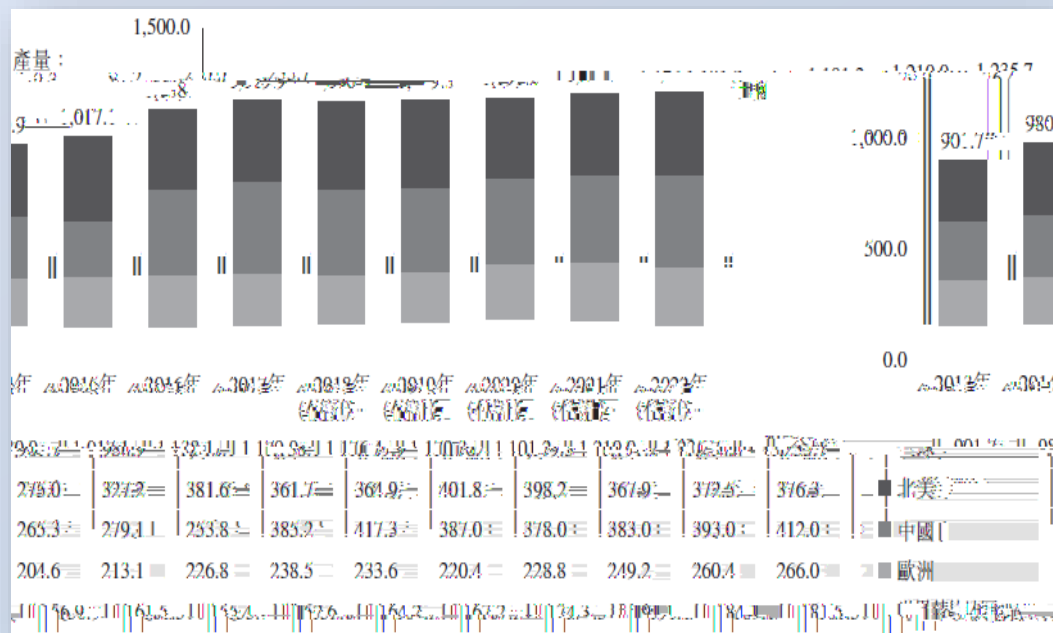
Handwriting practice lines consisting of 10 horizontal blue lines.

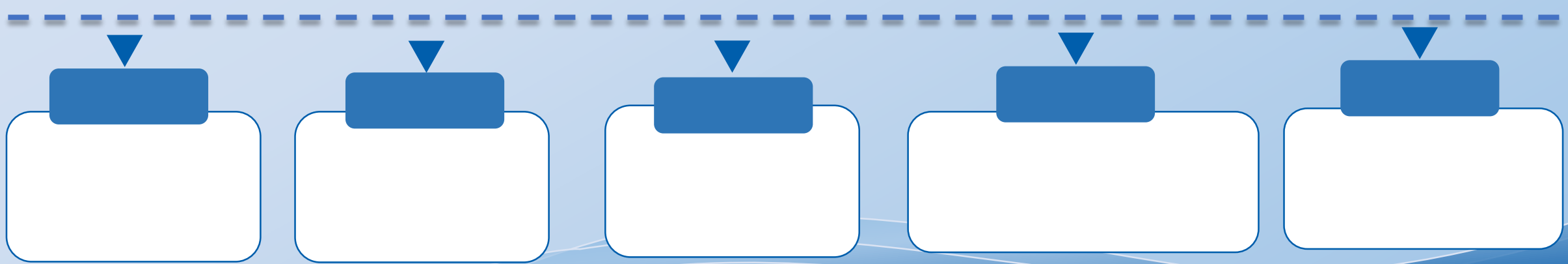
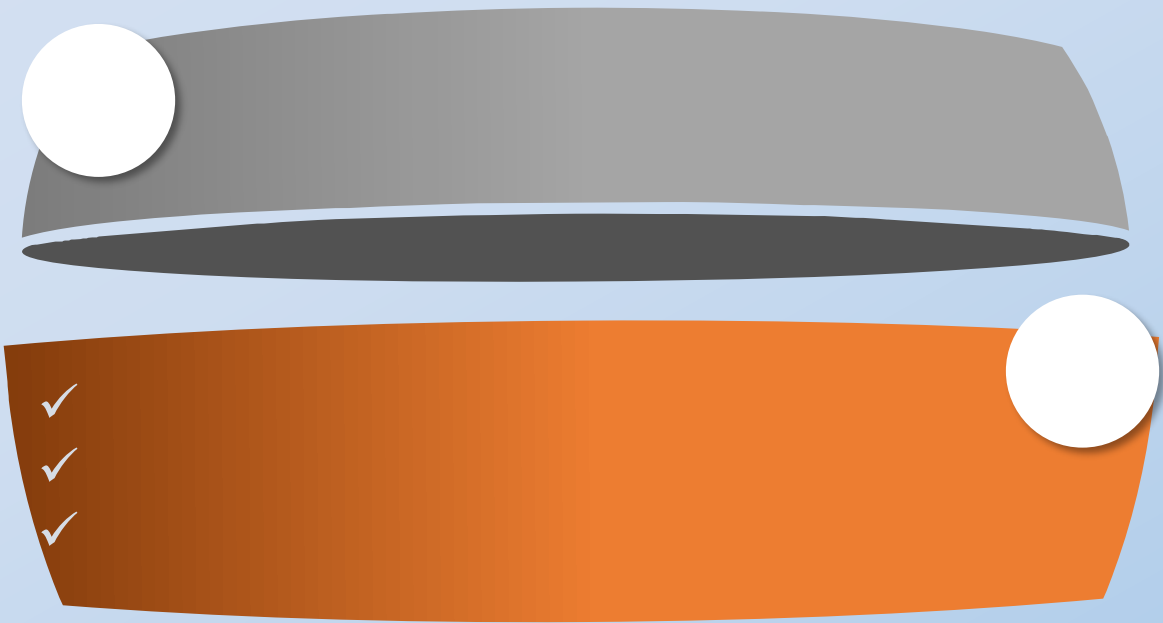


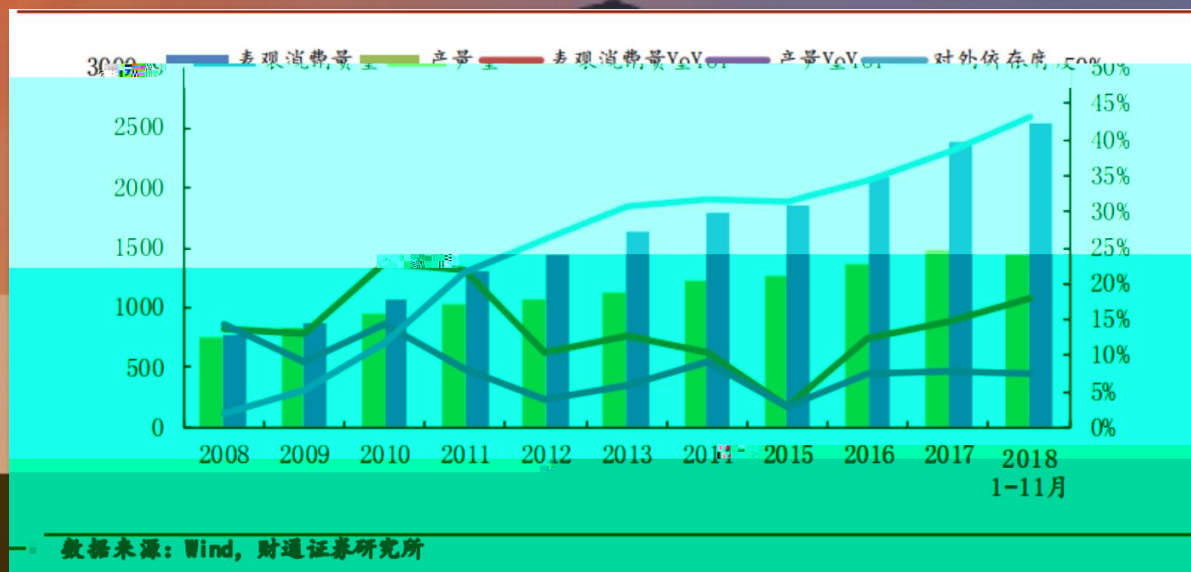
A white rounded rectangular box with a blue arrow pointing down to it.

A white rounded rectangular box with a blue arrow pointing down to it.

A white rounded rectangular box with a blue arrow pointing down to it.







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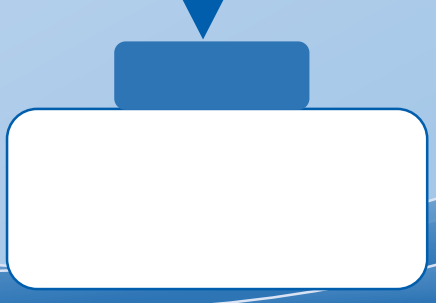
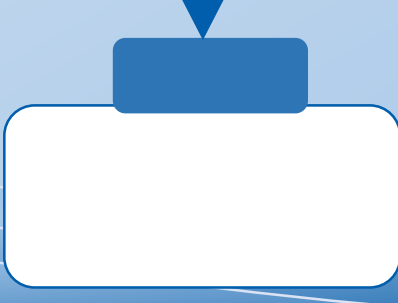
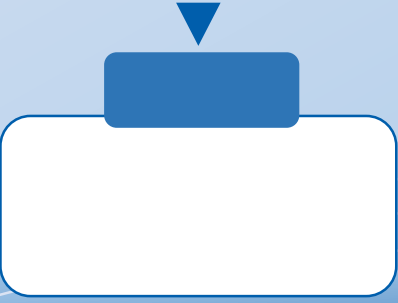
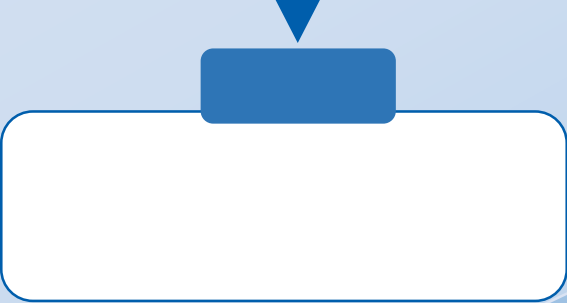


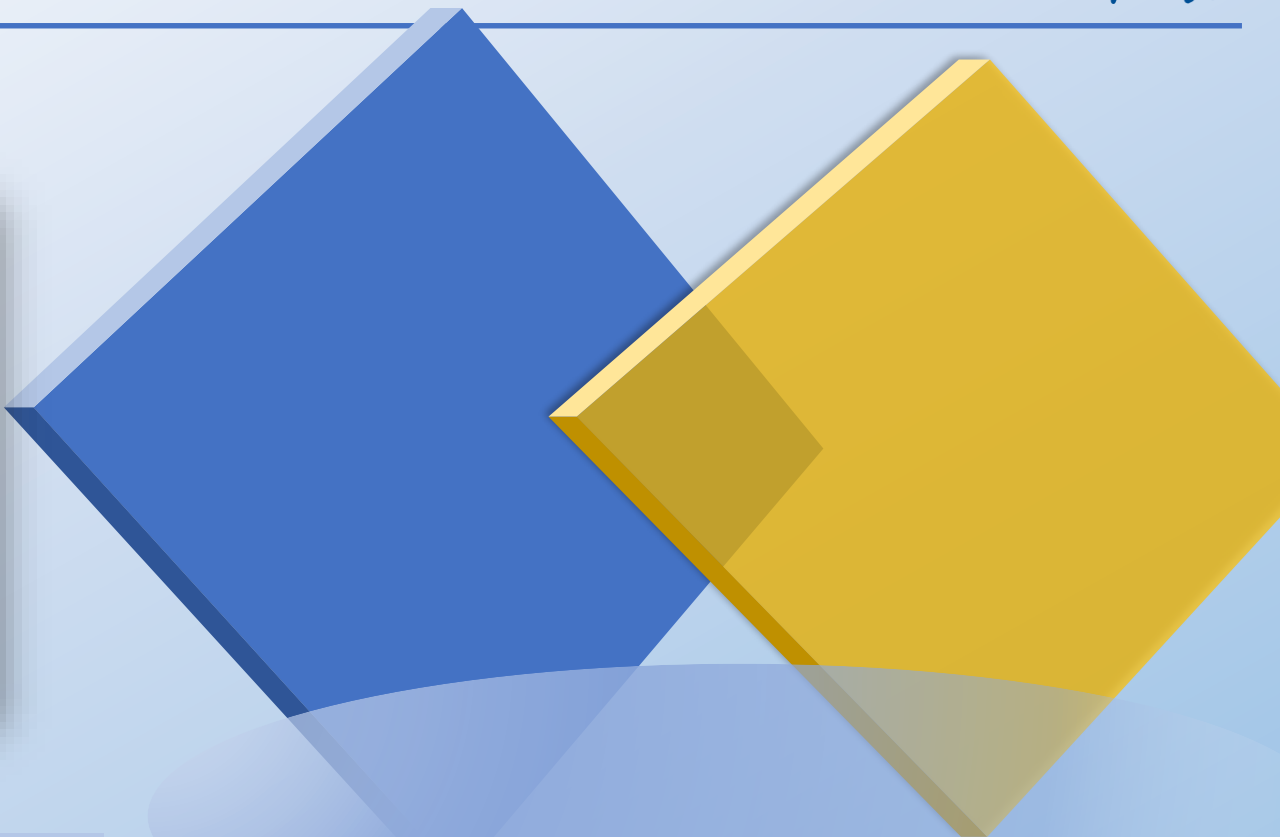
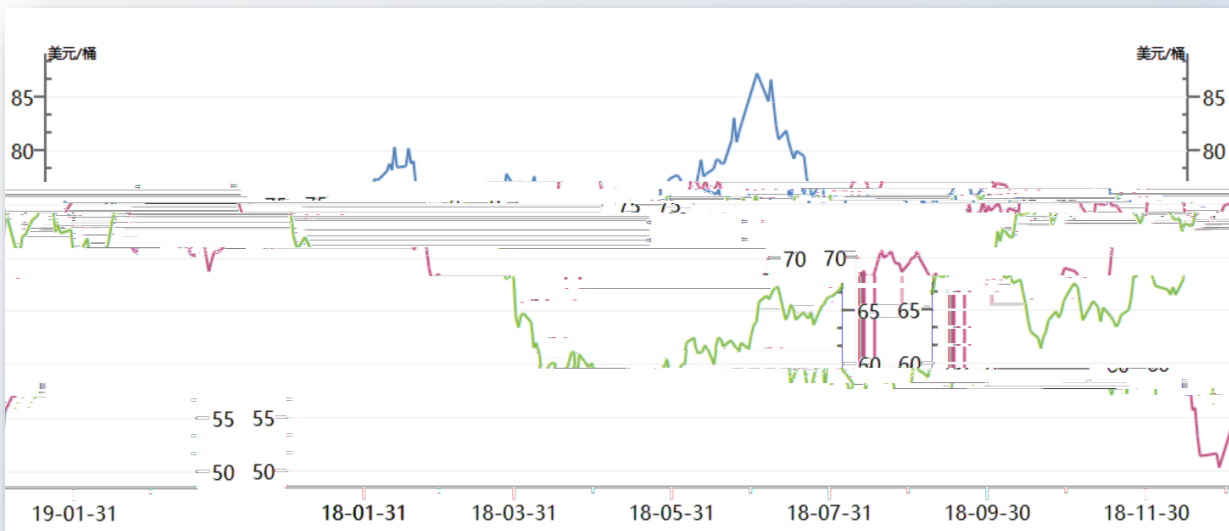
Four horizontal blue lines for text entry.

Gray rectangular box with a blue diagonal stripe on the left and four white arrow icons pointing right.

Gray rectangular box with a yellow diagonal stripe on the left and four yellow checkmark icons.

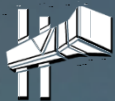
Gray rectangular box with an orange diagonal stripe on the left and four orange diamond icons.











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ROYAL

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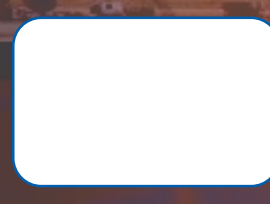
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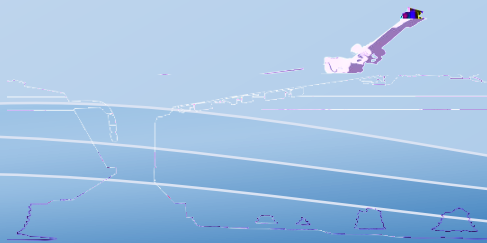
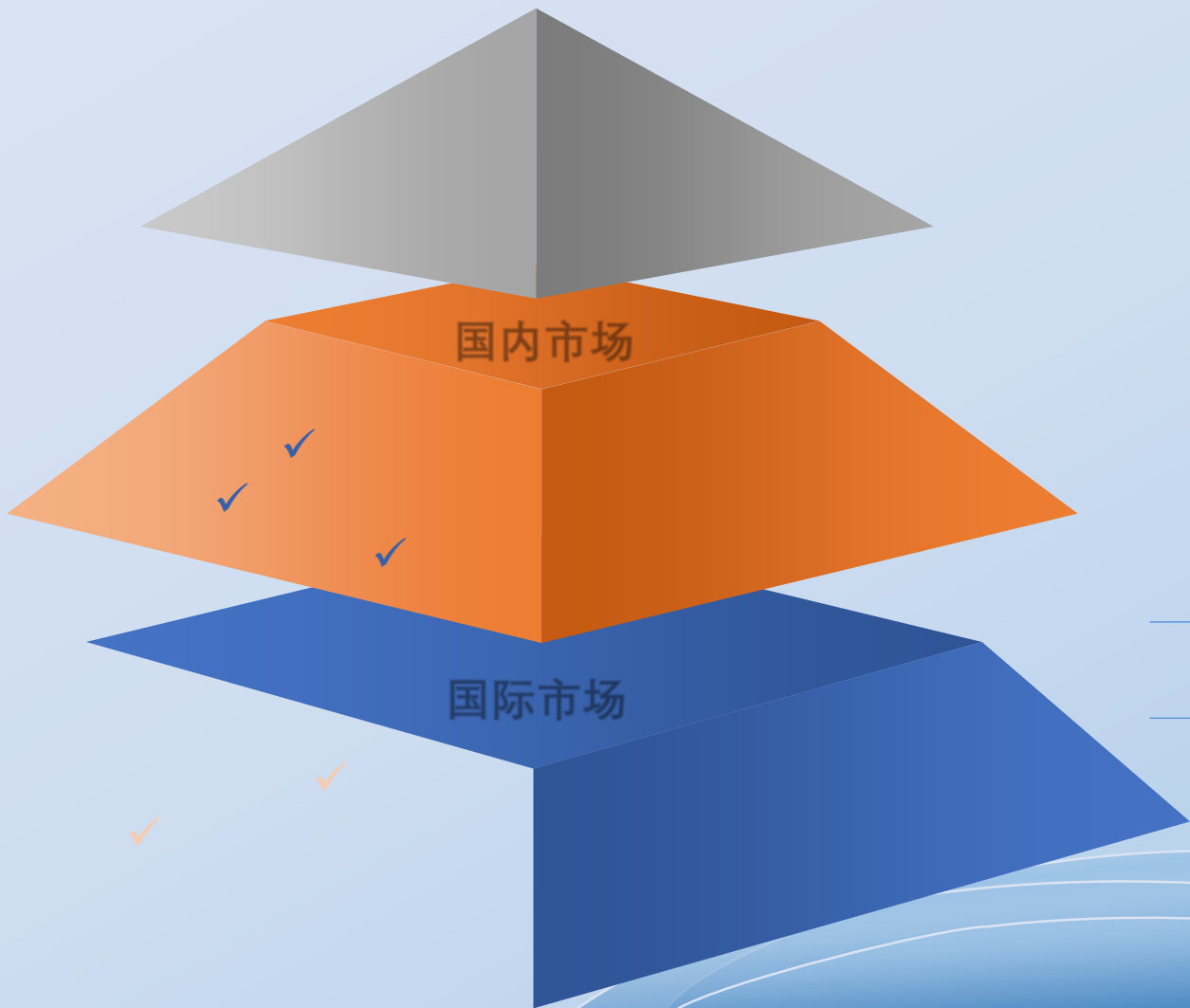


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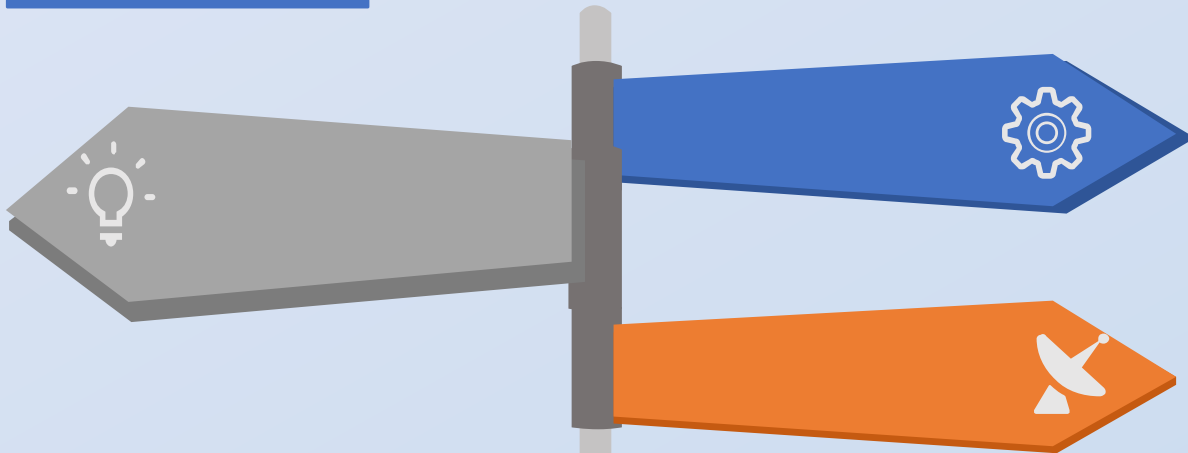
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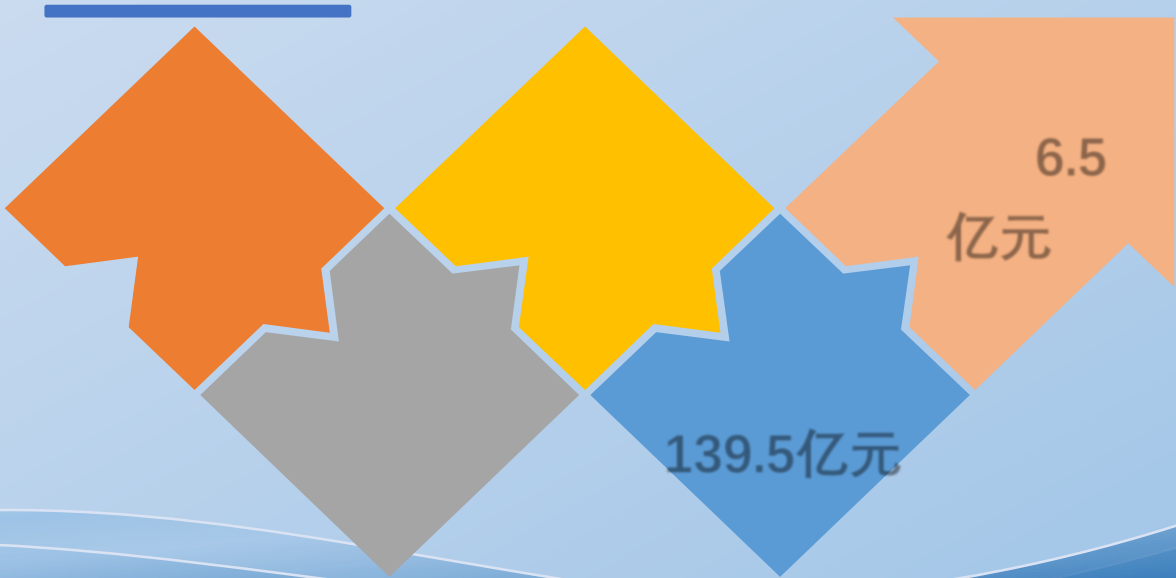


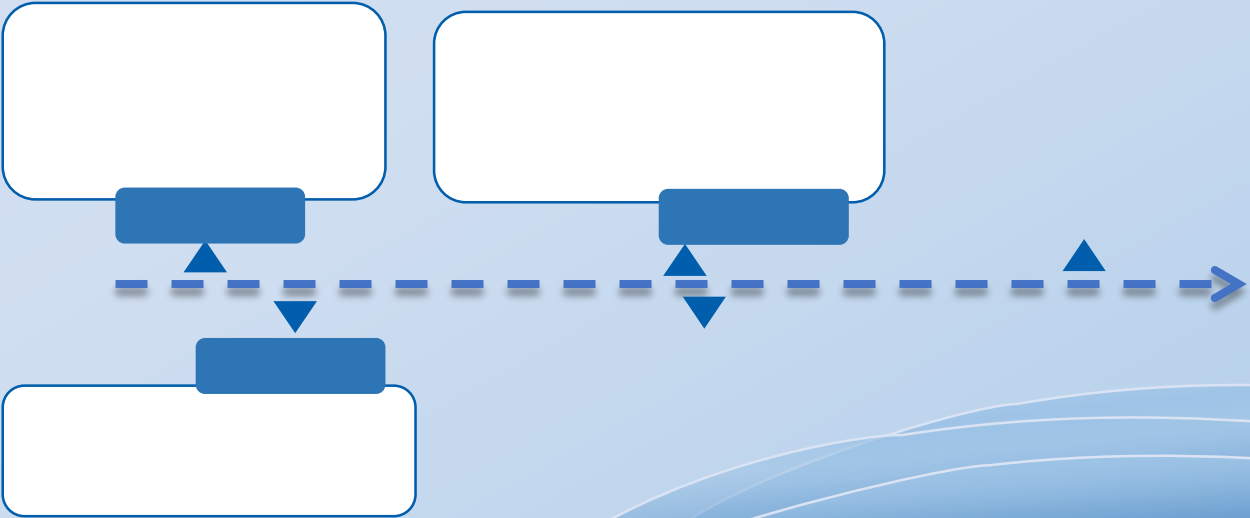


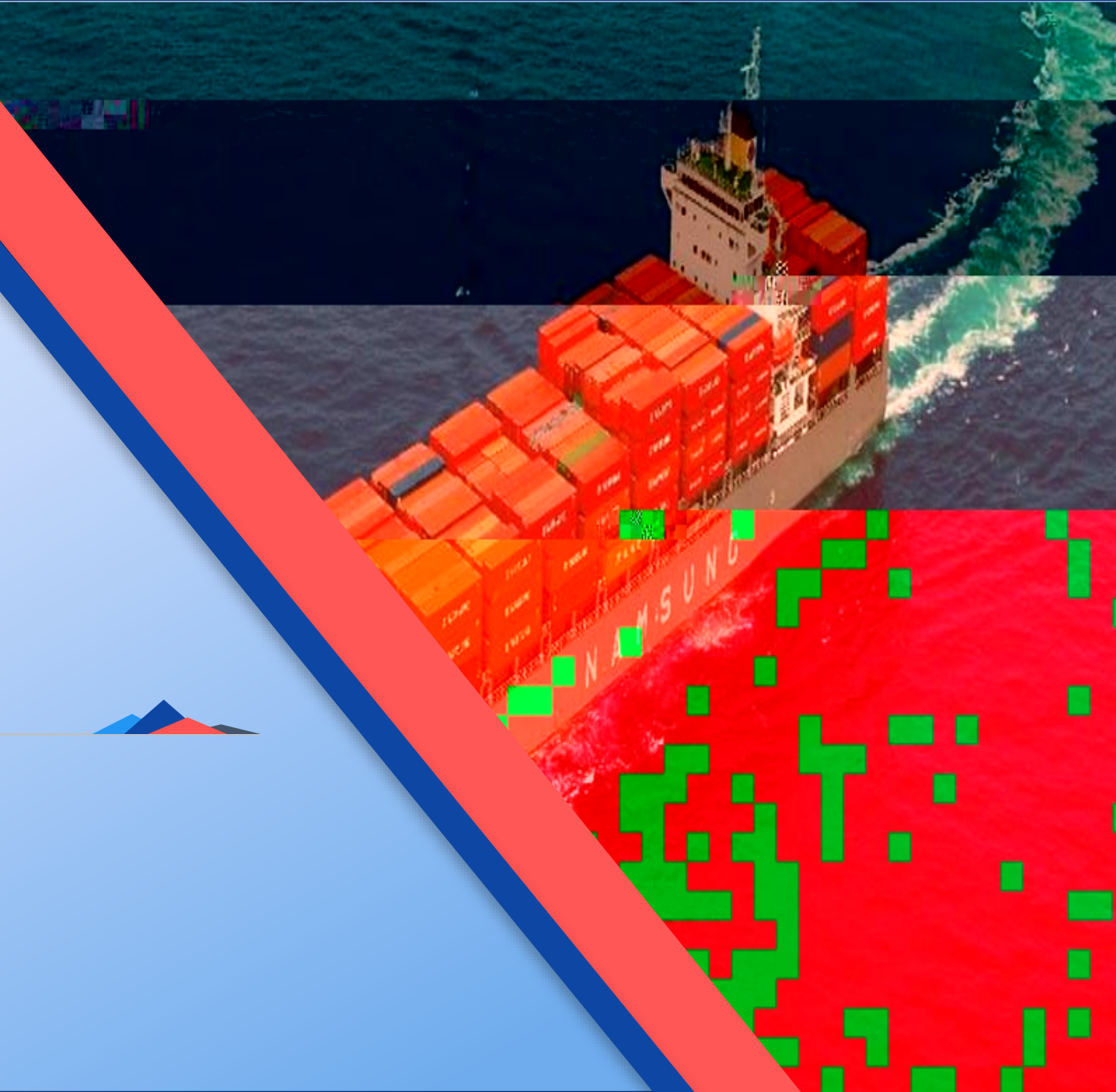




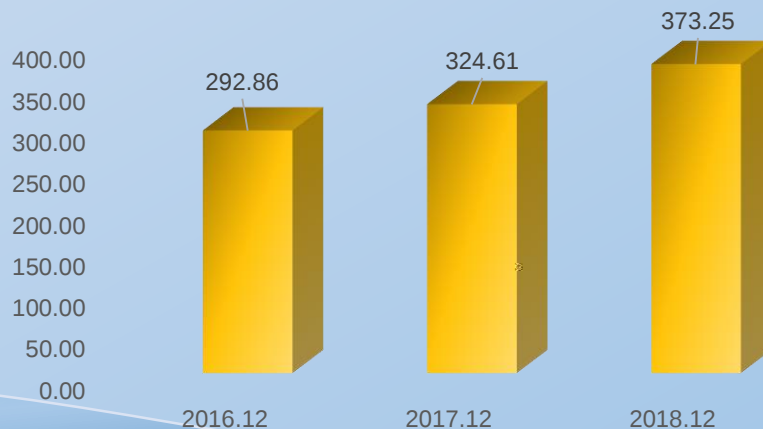
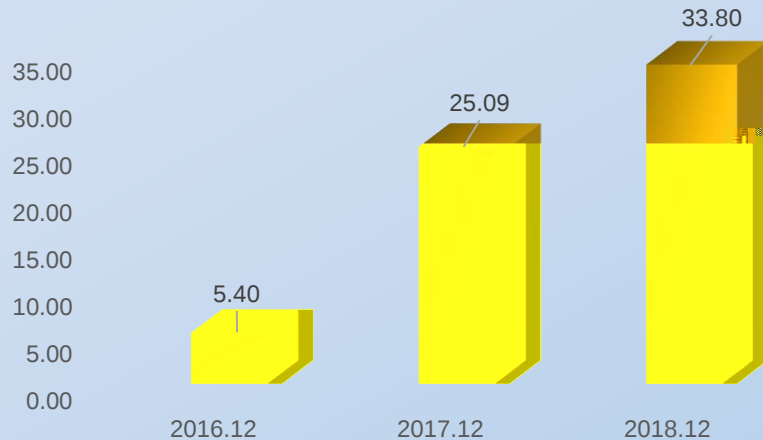








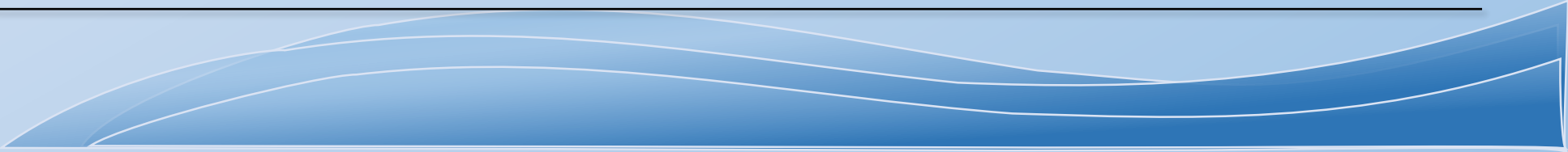
“实力雄厚 业绩稳健”

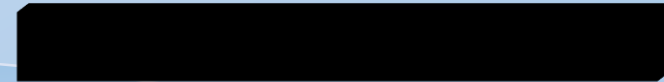
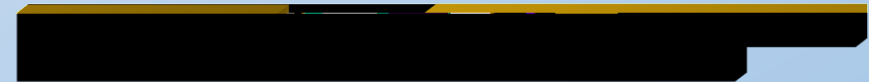
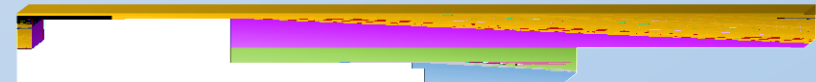


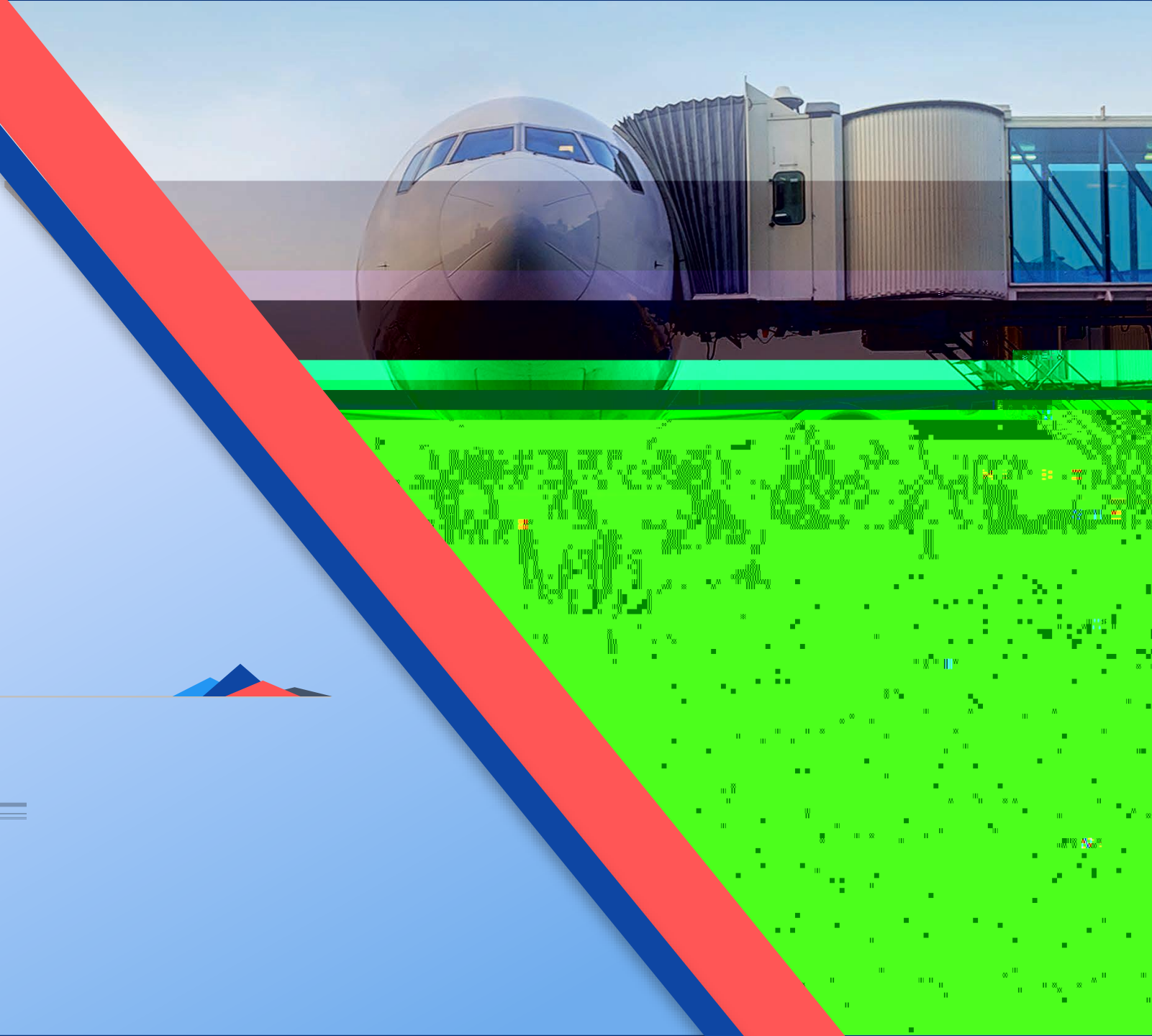


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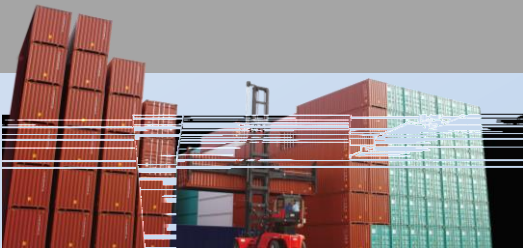
這“智能制造，智慧物流”



2019年全球集装箱贸易增速将从4. %降至4.4%

✓ 2019年的运力增速将降至3.1%

✓ 2019年集装箱的需求有所
下调



全球销量预计将逐渐增加



378,000辆



0.6%



2.6%



石油价格缓慢
攀升，油气勘探和开发
投资稳步提升



2019
总体供大于求，逐步平
衡



金周期 液
化天然气进口量仍将维持
较快增长



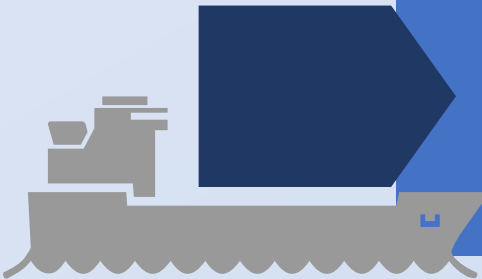
新兴市场的化
工行业保持较快发展





- ◆ 中国
对外贸易产生一定程度上进出口平衡的
压力
- ◆





加大研发投入和设备投资



加快设备更新，提升产能

冷链装备、物流装备等集装箱成熟业务相关



加强全球营运



扬州“灯塔”新工厂



北美市场

冷藏半挂车及骨架车产能



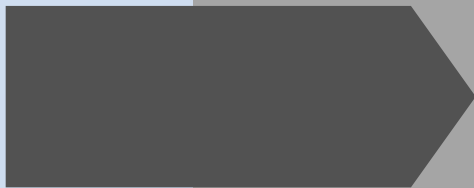
欧洲

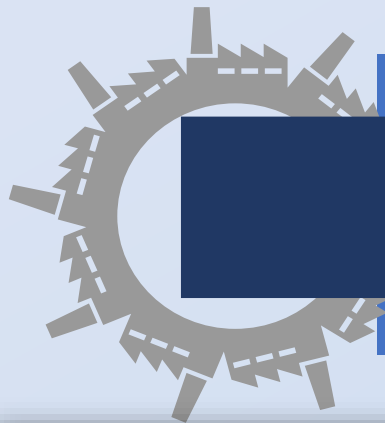
侧帘车、交换箱体及冷藏半挂车



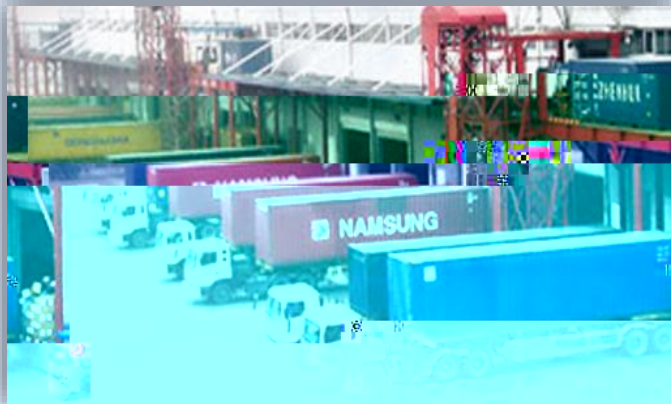
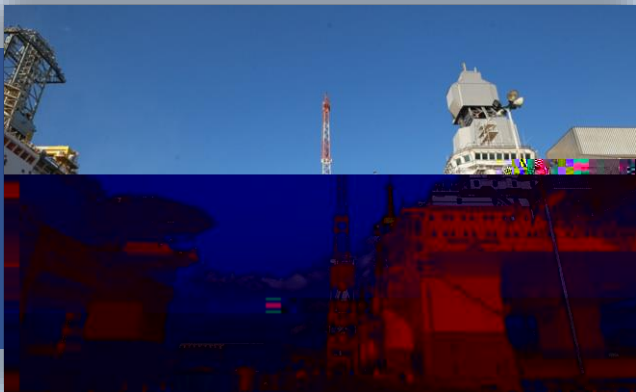
新兴市场

吉布提

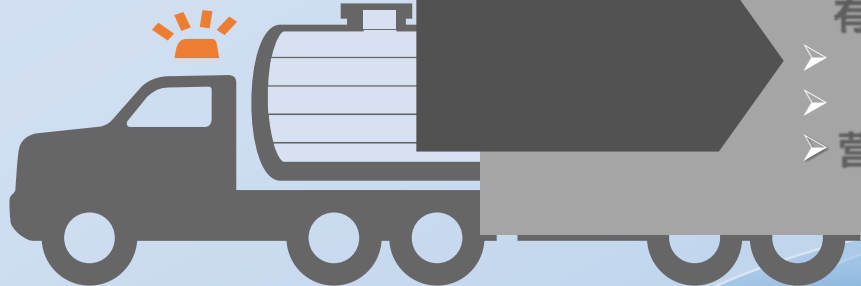




- 业务转型和布局，建立平抑产量波动的业务结构
- 以七大市场方向做重点突破 拓展传统海工FPSO及模块业务



- 围绕国家“一带一路”战略，快速完成全球网络布局
- 数字化建设
- 优化资产结构 清理低效资产



- 市场导向、规模优先，有质增长、风险防范
- 良性合作
- 营销渠道建设





轻重并举

一线城市重大项目落地
推进轻资产项目



